



BAA PROCESS

ELEMENTS OF THE BAA

- Synopsis in FEDBIZOPPS
- BAA covers all info needed to propose
- TIME PERIOD – BAA is open for **45 days**

ELIGIBILITY

- All interested/qualified sources
- Foreign participants/resources may participate to the extent authorized by applicable Security Regulations, Export Laws, etc.
- Government agencies/labs, FFRDC's, can respond unless otherwise restricted from doing so by law/regulation and/or agency specific policy



BAA PROCESS

• PROPOSAL PREPARATION/SUBMISSION

- Instructions are detailed in the BAA (**Follow closely**)
- **ALL** questions to BAA07-31@DARPA.mil,
- Q&A and BAA information available on <http://www.darpa.mil/tto/solicitations.htm> (**Read Regularly**)
- Funding instruments = primarily contract(s), no assistance instruments (grants, cooperative agreements), OTA for Prototype may be proposed in addition to a contract, but must adhere to OTA guidance <http://www.acq.osd.mil/dpap/Docs/policy/otherTransactions/current%20otguideconformed%20Jan%202001.doc>
- Assert rights to **all** technical data & computer software generated, developed, and/or delivered to which the Government will receive less than Unlimited Rights
 - Assertions that apply to Prime and Subs
 - Use defined “Basis of Assertion” and “Rights Category”
 - **Justify** “Basis of Assertion”
 - **This information is assessed during evaluations**



BAA PROCESS

- Tech Prop - Mind Page Limitations (**don't use Cost Prop for overflow**)
 - Tech Prop – SOW (by phase, WBS, milestones, deliverables, exit criteria)
 - Cost Prop – Provide **all** Cover Page info
 - Cost Prop – Develop using the same common WBS
 - Cost Prop - FAR Part 15/Table 15-2 (suggested format/content)
 - Provide BOE(s) to support proposed costs (labor & material)
 - Have **all** subcontract proposals ready to submit immediately upon request after BAA closing date
- **Following the proposal instructions assists the evaluation team to clearly understand what is being proposed.**
- **Following the proposal instructions supports a timely negotiation.**



BAA PROCESS

- Be aware of:
 - Organizational Conflict of Interest & Procurement Integrity language
 - CCR, ORCA, & WAWF
 - Export Control language
 - Subcontracting Plan



BAA PROCESS

- EVALUATION/AWARD

- Government reserves the right to select for award all, some, or none of the proposals received and to award without discussions
- Government anticipates making multiple awards
- No common Statement of Work - Proposals evaluated on individual merit and relevance as it relates to the stated research goals/objectives rather than against each other
- Only a duly authorized Contracting Officer may obligate the Government



BAA PROCESS

- COMMUNICATIONS

- Prior to Issuing BAA – No restrictions, however Gov't (PM) shall not dictate solutions or transfer technology
- After Issuing the BAA – No restrictions, however Gov't (PM/PCO) shall not dictate solutions or transfer technology
- After Receipt of Proposals – Government (PM/PCO) may communicate with offerors in order to understand the meaning of some aspect of the proposal that is not clear or to obtain confirmation or substantiation of a proposed approach, solution, or cost estimate